# Zational Annual Market Market

ESTERN

**OOPERATIVE** 

LECTRIC

Lunch at Noon | Meeting at 1 p.m.

*Join us for Door Prizes Cooperative Updates Trustee Election <u>Results</u>* 

LOCATION WESTERN HEADQUARTERS | 635 S. 13TH STREET | WAKEENEY, KANSAS 67672

COOPERATIVE LECTRIC

# Manager's MESSAGE



Tom Ruth

On behalf of the board of trustees, I would like to invite you to join us for Western Cooperative Electric's 78th Annual Meeting at the Western Office on May 10 in WaKeeney. During the meeting, you will have the opportunity to

share a meal, hear a business update, and engage with our employees, board of trustees and other Western members.

For 78 years you, our members, have entrusted us to power your homes, farms and way of life. Although we call this our annual meeting, it is really a recognition of you, our member-owners.

From the beginning, our focus as been on #Power&People. Unlike privatelyowned utilities, we're not trying to make a profit for shareholders. Instead, we focus on making the right decisions for the people and communities we serve.

While many of our members may think of us as only providing electric service, we are much more than poles and wires. The Seventh Cooperative Principle, Concern for the Community, incorporates our desire to not only serve power, but also the people for the betterment of our communities.

Western has embraced Concern for the Community in many ways during the last 78 years. One of the most effective ways we have done so is to consistently hire upstanding employees who are actively engaged in improving the communities where we live and work. We are proud to say we've done that.

Western employees exemplify and promote cooperative values through engagement with our communities. Employees serve in many community and civic capacities, such as volunteer firefighters, youth coaches, city council members, and county commissioners. You will also find them volunteering their time for educational events and activities; faith-based organizations; and community-based organizations, including the chamber, economic development, Kiwanis and Lions clubs. Countless hours are donated by participating in community projects outside of work.

Western also donates time and equipment for community projects, such as hanging Christmas lights, setting poles for emergency warning devices, and other similar activities.

While our employees are great stewards of the communities we serve, consumer-members like you — with whom we share many of the same goals and challenges — are the focus of our cooperative. Western's locally elected board and our staff are members of Western and strive to make decisions based on the best interests of our membership. We work every day with our mission in mind: to provide reliable, affordable power to improve the lives of those we serve.

As a not-for-profit business, our motivation is different. We must meet financial targets to ensure a solid financial foundation, but we're not driven by the need for excessive profits. Our long-term goal is to operate at cost. Excess revenue collected through rates is returned to our members. not a remotely located board of investors. Capital credits represent your economic participation in the cooperative, and in January 2022, Western retired nearly \$1.5 million in capital credits to our members. Since our inception, Western has refunded our members more than \$29 million in capital credits.

While we always want to avoid rate increases, Western's trustees must ensure that electric rates are adequate to maintain a stable financial condition, provide the necessary revenue to deliver reliable electric service, and minimize the subsidization between member rate classes. Due to the increasing economic challenges of higher inflation, higher prices, supply chain delays, and increases in natural gas and fuel costs, our board made the difficult decision to adjust rates beginning in 2023 to ensure adequate financial recovery. We know rate increases can negatively impact our members, but the increased expenses due to inflation made the rate adjustment unavoidable.

Members create the cooperative difference. I like to think in terms of we, not I or they. We are owners, we are members, but perhaps more importantly, we are parents, grandparents, children, neighbors and friends. In 1945, we came together — not one person, but the collective "we" — to solve the challenge of providing electricity to rural areas. While our current challenges are different, they still require the cooperative spirit, supporting one another and creating value for those within our communities. We are family.

As a Western member, your input is essential to helping us meet upcoming challenges and positioning us to serve you effectively in the future. I encourage you to attend our annual meeting or contact me at any other time with your concerns, questions or suggestions. Our challenges may differ today, but the cooperative spirit — supporting one another and creating value for those within our communities — is as important as ever.

Please join us for the annual meeting on May 10 at 1 p.m. at Western's headquarters, 635 13th Street in WaKeeney. You will hear the manager's report, learn more about Western's 2022 performance, and our plans for 2023. If you cannot attend in person, please join us via YouTube Live at the same date and time. The link to the YouTube Live stream will be found on Western Cooperative Electric's social media pages or at www.westerncoop.com.

Western is connected to you by more than just power lines; we serve #Power&People. We belong to the people we serve, we are your neighbors, and we hope to see you at the 2023 annual meeting.





## **BALANCE SHEET** AS OF DEC. 31. 2022

## ASSETS (What We Own)

Original cost of our plant Estimated depreciation

## **NET COST OF OUR PLANT**

	201,000
Cash in the bank	\$918,516
Temporary cash investments	\$109
Net value of accounts receivable	\$4,163,079
The value of our materials and supplies	\$3,075,902
Advance payments of insurance, etc	\$138,223
Other current and accrued assets	\$646,946
Miscellaneous debits	\$2,383,345
Investments in associated organizations	\$26,047,703
Investments in EcoDevo projects	\$693,542
Interest and dividends receivable	\$0
TOTAL ASSETS	\$116,000,473

## LIABILITIES (What We Owe)

We have borrowed from the RUS/CFC/CoBank	\$104,9
We have paid back	\$(48,35
We still owe RUS/CFC/CoBank	\$56,5
Capital Leases Payable	
Accumulated Retirement Obligations	\$4
Other current and accrued liabilities	\$1,0
Deferred Credits	\$1
Consumer deposits	\$5
Accounts payable	\$1,5
Notes payable	\$2,4
TOTAL LIABILITIES	\$62,7
EQUITY (Net Worth)	
Patronage capital assigned	\$77,6

# Special refunds Patronage capital refunds 1952-2005

### **NET PATRONAGE CAPITAL ASSIGNED**

Operating margin this year
Non-Operating margin cumulative
Other margins and equities
TOTAL EQUITY
TOTAL LIABILITIES & EQUITY

## \$109,311,177.69 (\$31,378,074.02) \$77,933,103.67 6.85 9.81 9.04 2.38 3.87 6.66 5.82 3.74 2.00 0.00 3.84

\$104,953,615.64 \$(48,357,844.68)
\$56,595,770.96
\$0.00
\$468,773.87
\$1,031,246.85
\$146,621.52
\$530,248.76
\$1,539,022.87
\$2,443,285.97
\$62,754,970.80

,600,192.84 (\$3,367,018.23) (\$25,906,021.64) \$48,327,152.97 \$1,510,406.08 \$2,930,976.67 \$476,967.32 \$53,245,503.04 \$116,000,473.84

# **OPERATING REPORT**

FOR THE YEAR ENDING DEC. 31, 2022

## REVENUE

We sold electric service amounting to	\$40,662,278.01
Miscellaneous revenue	\$848,388.21
TOTAL REVENUE	\$41,510,666.22
EXPENSES	
Electric power cost us	\$27,530,184.07
Expenses operating and maintaining plant	\$8,098,829.21
Estimated depreciation on our system	\$2,837,091.64
Interest charged to operations	\$1,534,155.22
TOTAL EXPENSES	\$40,000,260.14
Operating Margin & Patronage Capital	\$1,510,406.08

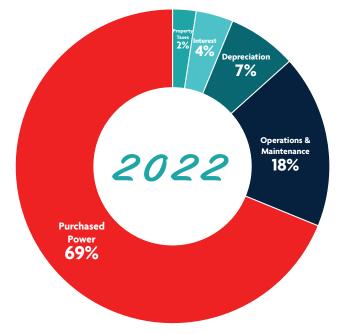
## **NON-OPERATING ACTIVITY**

Income/Loss from investments	\$27,600.48
Merchandising, Gain/Loss on General Plant Sales and Other	(\$16,872.63)
Power supplier equity and patronage capital (non-cash)	\$2,920,248.82
NON-OPERATING MARGIN & PATRONAGE CAPITAL	\$2,930,976.67

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TOTAL MARGINS &	¢4 441 202 75
PATRONAGE CAPITAL	\$4,441,382.75

## **HOW YOUR DOLLARS WERE SPENT**





# Sharing Success Program

# TOPS \$100,000 IN COMMUNITY GRANTS

In partnership with CoBank, Western Cooperative Electric provides grant opportunities for local nonprofit organizations through the Sharing Success Grant Program. Since 2013, the Sharing Success program has donated more than \$100,000 to local organizations to better the communities Western serves.

"Our Sharing Success Program exists to make a positive difference in the communities Western serves," said Assistant General Manager/Member Services Manager Nolan Numrich. "Concern for Community is one of the Seven Cooperative Principles and a benefit of being a cooperative member."

The seventh principle, Concern for Community, is essential to who we are as cooperatives. We serve our community not only by being an essential service, but by helping to power our local economy.

By providing grant opportunities to local community projects, Western is able to work together with community leaders to invest in the future success of our communities and create a brighter future for generations to come.

## **Concern for Community**

Cooperatives work for the sustainable development of their communities through policies supported by the membership.

Jerod Brown, president and co-founder of The Well-Center for Hope, said "It is very easy for us to thank the Western board and members for investing in this program. Since opening in November, we have now had the privilege of serving approximately 8,000 beverages to the people of WaKeeney and western Kansas. This has led to some amazing conversations, some of which have helped connect individuals to find the help they are seeking for their mental and emotional well-being. The Sharing Success grant was a significant part of making this happen. We would not be able to make good coffee without good equipment. We are extremely grateful that Western Cooperative is willing to work together to improve our communities in all areas of life and invest in our future together!"

"Western Cooperative Electric's Sharing Success Program has been instrumental in what our community has been able to create these past years," Kay Haffner, Grainfield Community Development Committee, said. "When you drive down our Main Street and see the new and renovated buildings, you are seeing the benefit of this program. We appreciate that the board believes in our vision. Small communities like Grainfield would not survive without grants like these. Thank you to the board and members of Western Cooperative Electric."

## **Apply Today**

In 2023, Western plans to award up to four grants totaling \$20,000. Applications for the 2023 cycle will be accepted until July 1, 2023.

The Western Board of Trustees will review the applications and select the winners at the July board meeting. Grants will be presented in August and September.

For more information or to apply, visit www.westerncoop. com/sharing-success-community-grants.

Thanks to a Western Cooperative Sharing Success grant, the Bunker Hill Historical Society was able to build a new restroom facility. The restroom was completed in time for the July 31, 2021, Bunker Hill Founders Day 150th celebration. Thank you, Western Cooperative, for helping to build small-town pride! KATHY COOK, TREASURER BUNKER HILL HISTORICAL SOCIETY

# 2022 Annual Report





Thank you to the Western board and members for investing in this program and having grant opportunities available for future community projects. WaKeenev Saddle Club has already used the new building for a state KWHA horse show and several other shows. When not used by the club, the building has been used by USD 208 for track meets and the 4-H club during the Trego County Fair. Thank you from the WaKeeney Saddle Club.

**RON FREEMAN** WAKEENEY SADDLE CITIR PRESIDENT

# Sharing Success GRANT RECIPIENTS

- 2013 | Graham County Community Foundation 2018 | Rush County Fire District No. 8 HCHS Ag Issues Debate Team
- 2014 | National Drovers Hall of Fame **Renovating Ellsworth historical** building for theatre and museum
- 2015 | Grainfield Opera House Building restoration
- 2016 Ellis County Historical Society Restoring Ellsworth County Courthouse
- 2016 Golden Belt Community Foundation Olmitz Fire Dept. equipment
- 2016 Trego County Enhancement Foundati Trego County Fire Dept. equipment
- 2017 Ellsworth Kiwanis Splash park
- 2017 Goddard Place Youth camps
- 2017 | Grainfield Community Development Committee Furnishing community building
- 2018 Graham County Recreation Commissio Renovating ball fields destroyed in flooding
- 2018 Grainfield Community Development Committee Renovating building for satellite medical facility

Otis fire equipment

- 2019 Gove County Healthcare Endowment Playground equipment for employee daycare center
- 2019 | Grainfield Community Development Committee Renovating building for satellite medical facility
- 2019 VFW Post 6485
- Christmas wreaths for veterans graves 2020 Bunker Hill Historical Society Demolish and rebuild restrooms
- 2020 City of Otis **Cougar Park renovations**
- 2020 Grainfield American Legion Post 301 Building door replacements
- 2020 | Grainfield Community Development Committee **City Park bathroom renovations**
- 2020 Natoma American Legion Hogan Hall restoration
- 2021 Cedar Bluff State Park Park bench Eagle Scout project
- 2021 City of Collyer **Playground equipment** 2021 City of Dorrance
- Playground equipment

- 2021 City of Palco **Playground equipment**
- 2021 Dorrance Historical Society Theater Room
- 2021 DSNWK Transportation
- 2021 Ellsworth County EMS Training classroom
- 2021 Greater Salina Community Foundation Disaster Relief Fund Ellis, Trego, Rooks and Russell counties
- 2021 Smoky Hill Baptist Church Outdoor worship site
- 2021 St. Anthony City playground and community space
- 2021 Trego County Saddle Club concession stand and restrooms
- 2022 Ellsworth Childcare and Learning Center Developmental playground equipment
- 2022 Sacred Heart Kitchen remodel and exhaust hood
- 2022 Sylvan Historical Society Historic building renovations
- 2022 The Well & Center for Hope, Inc. Coffee brewing equipment



# **REPRESENT WESTERN AT** THE COOPERATIVE YOUTH LEADERSHIP CAMP



Cameron Lindsey (left) and Greta Klein pose by the Elk River during Cooperative Youth Leadership Camp.

Since the late 1970s, students have been selected to attend Cooperative Youth Leadership Camp (CYLC). In 2022, nearly 80 students attended CYLC near Steamboat Springs, Colorado, from Kansas, Oklahoma, Colorado and Wyoming. While students could not attend camp for the past two years, they were eager to return to the fun.

Western Cooperative sponsors the trip for two students each year. GRETA KLEIN, Ellsworth High School, and CAMERON LINDSEY, Plainville High School, represented Western in 2022.

At camp, students had the opportunity to view a highvoltage display, learn about electric safety, attend leadership seminars, tour a solar farm, and view a Hawk Quest presentation. In addition to attending camp, both students will receive a \$1,000 college scholarship.

Along with the core curriculum of CYLC, students visited downtown Steamboat Springs, went white-water rafting, and participated in fun camp activities, including a volleyball tournament, talent show and dance. This is the 45th year that Kansas has participated in the camp, sending its first campers to what was then called the Energy Seminar in 1977.

Klein and Lindsey were chosen through the youth program application and interview process.

"We were excited to return to the Cooperative Youth Leadership Camp this year," said Assistant General Manager/ Member Services Manager Nolan Numrich. "Engaging with our student leaders ties back to our cooperative principles: Concern for Community and Education, Training and Information."

# Cramer and Metzler ATTEND KANSAS ELECTRIC **YOUTH LEADERSHIP** CONFERENCE

Seventeen students from Kansas electric cooperatives attended the 2022 Kansas Electric Youth (KEY) Leadership Conference in Topeka. This in-person conference was developed as an educational leadership opportunity for the children of electric co-op members.





Ashlynn Cramer

Dakota Metzler

During the KEY conference, students participated in a variety of activities, including touring FreeState Electric Co-op and the Kansas State Capitol, engaging with government leaders, watching safety demonstrations, going on bucket truck rides, and developing their leadership skills through interactive presentations and workshops.

ASHLYNN CRAMER, Trego Community High School, and DAKOTA METZLER, Ellis High School, represented Western Cooperative Electric at the conference. Each participant was chosen through Western Cooperative Electric's annual youth contest and application process.

In addition to attending the KEY conference, both students will receive \$1,000 education scholarships.

"We were excited to offer the KEY Leadership Conference as an in-person event in 2022, and we look forward to 2023 when we will be able to send students back to Washington, D.C., for Electric Cooperative Youth Tour," said Assistant General Manager/Member Services Manager Nolan Numrich. "We continue to strive to find ways to engage with our local youth and encourage high school juniors to apply."



Ashlynn Cramer and Dakota Metzler met with Kansas legislators during the KEY Leadership Conference in Topeka.

# 2022 Annual Report



Delivering Power

# AND SERVING THE PEOPLE

Delivering power to our members is a 24/7 job, but so is serving in our communities. Western employees are more than your electric providers, we are an integral part of the community. Whether working as a lineman or serving on the fire department, city council, Kiwanis, chamber of commerce, Knights of Columbus, helping with 4-H or coaching youth sports, Western employees are proud to work and live in the communities we serve.





## THE COOPERATIVE DIFFERENCE

The Power of

# HUMAN CONNECTIONS

# VALUES THAT GUIDE OUR EVERY DAY OPERATIONS

**INTEGRITY** — Members first. Every day. That's the power of a not-for-profit electric cooperative.

**ACCOUNTABILITY** — Electric cooperatives belong to the members they serve. You have an equal voice in how the cooperative is run.

**3** INNOVATION — Western believes in exploring innovative solutions, cutting-edge programs, and new technologies to serve you better and meet your current and future needs.

**COMMITMENT TO COMMUNITY** — Western Cooperative is dedicated to improving your quality of life by investing time, money and expertise to elevate our communities and strengthen relationships with members.

## **Electric Cooperatives: Created by Members**

- We aren't your typical electric utility. We are owned by those we serve.
- ▶ That makes you a member, not a customer.
- Putting people, not profit, first is one powerful difference. A difference that allows us to empower our communities and energize our members.

People aren't just our No. 1 priority, they are the reason we exist.

## Western Cooperative: Building on Co-op Strengths

For 78 years, Western Cooperative has served our member's homes, farms, businesses, and way of life. While many of our members may think of us as only providing electric service, we are much more than poles and wires. The seventh

The seventh cooperative principle, Concern for the Community, incorporates our desire to not only provide power but also serve the people for the betterment of our communities.

# 2022 Annual Report



cooperative principle, Concern for the Community, incorporates our desire to not only provide power but also serve the people for the betterment of our communities.

## What Makes Western Cooperative Different?

It's how we treat our members, how we collaborate and our commitment to our communities. We are:

- LOOKING OUT FOR YOU. Members know they can trust their cooperative, because it was created by the people it serves to provide safe, reliable and affordable electricity.
- LOCALLY OWNED AND OPERATED. Western Cooperative is owned by our members. We focus on members' needs and local priorities. Every member has a voice.
- RESPONSIVE TO LOCAL NEEDS. Focused on our communities, Western works hard to support a better quality of life for our members.

## You are an Owner of Western Cooperative

Whether you realize it or not, if you receive electric service from Western, you have an ownership stake in the cooperative. When possible, Western allocates capital credits to our members based on how much electricity they purchase. These capital credits represent your owners-equity or ownership stake in the cooperative.

Equity levels are a measure of financial strength. When we talk about equity level, we usually mean equity as a percentage of assets. Most lenders require the borrower to maintain specific equity percentages, and depending on the level of equity, the cooperative may receive more favorable interest rates that save money.

Lenders to electric cooperatives generally expect co-ops to maintain a total equity level between 30% and 50%. Last year, your combined distribution and generation and transmission member equity remained strong at 45.9%.



# Board MEMBERS



Craig Crossland President District 2



**Terry Hobbs Vice President District 1** 



**Richard Schaus** Secretary-Treasurer District 2



Dale Weinhold Trustee **District 3** 



Landon Heier Trustee **District 3** 





Nick Zerr Trustee **District 3** 





Susan Rohleder Trustee District 1



JERRY CASEY   39 years
KELLYE IRVIN   38 years
KELLY OWENS   38 years
MARK KLEIN   31 years
DAVE CONNESS   29 years
BRADY BITTEL   28 years
TONYA KELLER   26 years
CHAD SCHOENTHALER   26 yea

Frank Joy

District 2

Trustee

KURT BROCK | 25 years ALFRED KATT | 24 years JAY SCOTT | 24 years TOM BAYUK | 22 years CHRISTINA LOWRY | 22 years **RON ASCHENBRENNER** | 21 years JEFF MATTHEYER | 21 years TYLER RENARD | 20 years

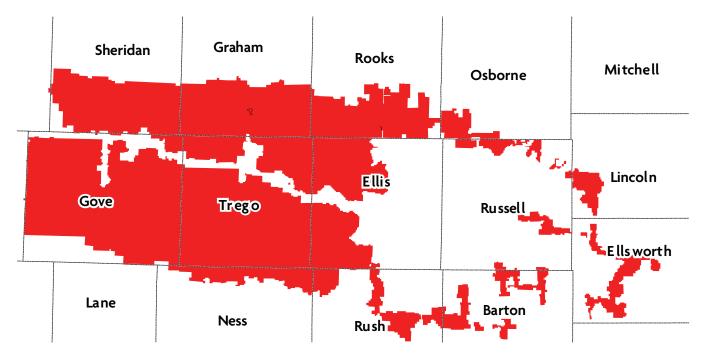
NATHAN BUDIG | 17 years ASHLEY GARRETT | 17 years TERRY KUHN | 16 years JOHNNY HOWARD | 15 years **STACEY MALSAM | 15 years** SHELLI NOWLIN | 15 years ANDREW SCHULTZ | 15 years **DUSTIN WACKER** | 15 years BOBBY ZEMAN | 15 years **BOB MCCOY** | 14 years VIVIAN RUSS | 14 years BRAD BARTA | 13 years KALEB STEFEK | 13 years

DALTON NUTTLE | 12 years CRAIG CRAMER | 11 years AARON FRIEB | 10 years ALAN AUSTIN | 9 years SETH BITTEL | 9 years MATTHEW NEFF | 9 years JAKE ARNOLD | 8 years CHASE NEWELL | 7 years NEIL MALSAM | 6 years CHANCE DEMEL | 5 years NICHOLAS GEIST | 4 years **DALTON HENSLEY** | 4 years TYLER LANG | 4 years

TOM RUTH | 4 years LEVI SCHNEIDER | 4 years VALERIE SCHNEIDER | 4 years JOSH TESSENDORF | 4 years **BYRON SCHONTHALER | 3 years GINA DEAVER** | 2 years HUNTER FOLSOM | 2 years NOLAN NUMRICH | 2 years THOMAS (TAP) PENKA | 2 years CHASE WERNER | 2 years LINDSAY FLAX | 1 year DEVIN BROWN | Less than 1 year



# Service TERRITORY MAP



# **FACTS & FIGURES**

<b>12,117</b> METERS	<b>3.01</b> CONSUMER-MEMBERS PER MILE	
<b>4,020</b> MILES OF LINE	54 Employees	







WEITER COMMUNE COMMUNI





# LIVE STREAMING

OPTION IS AVAILABLE! VISIT WWW.WESTERNCOOP.COM